

# BasicProfileScreen®

BPS Personality Report

**ANONYMOUS EXAMPLE**

June 8, 2012

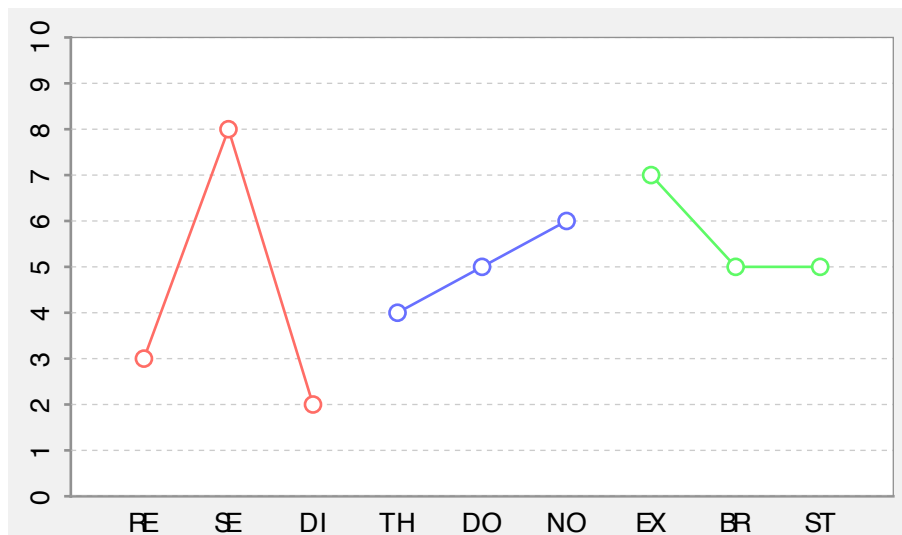
### BPS Personality Report Short

**Sub profiles**

**9 Basic Variables**

**Normalized Scores**

Social Sphere			Functional Sphere			Dynamic Sphere		
RE	SE	DI	TH	DO	NO	EX	BR	ST
3	8	2	4	5	6	7	5	5



## 9 Basic Variables

### Social Sphere

- RECEIVING**                    **3**            Elephant skin
- SENDING**                    **8**            Openheartedness
- DICTATING**                 **2**            Shyness

### Functional Sphere

- THINKING**                   **4**            Average conceptual affinity
- DOING**                      **5**            Average Operational Affinities
- NOTING**                     **6**            Average Administrative Affinities

### Dynamic Sphere

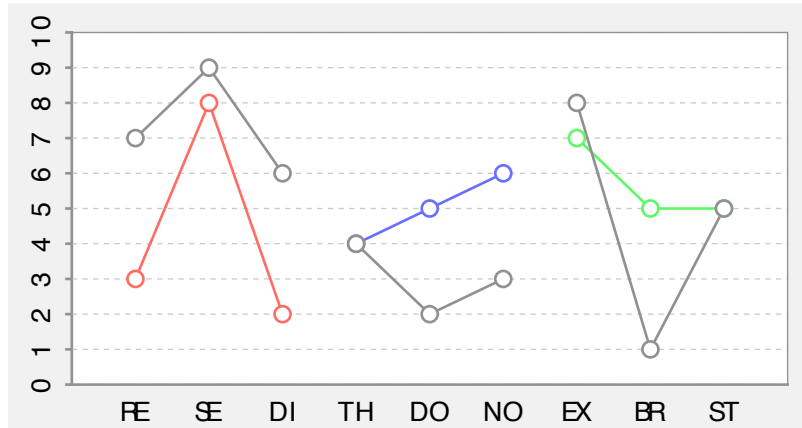
- EXPLORING**                 **7**            High Exploration Need or Pioneering impulse
- BRAKING**                   **5**            Average need for certainty
- STEERING**                 **5**            Average need for self determination

## Top 5 Jobmatchers

### Top 5 Jobmatchers:

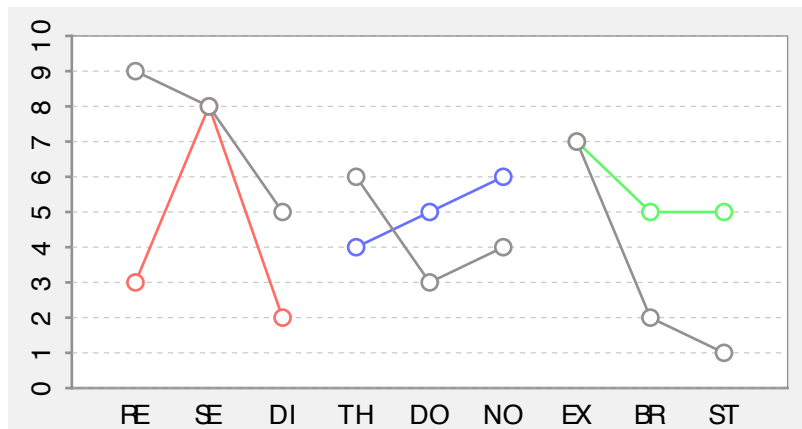
#### Sales Force

62



#### Facilitator

53

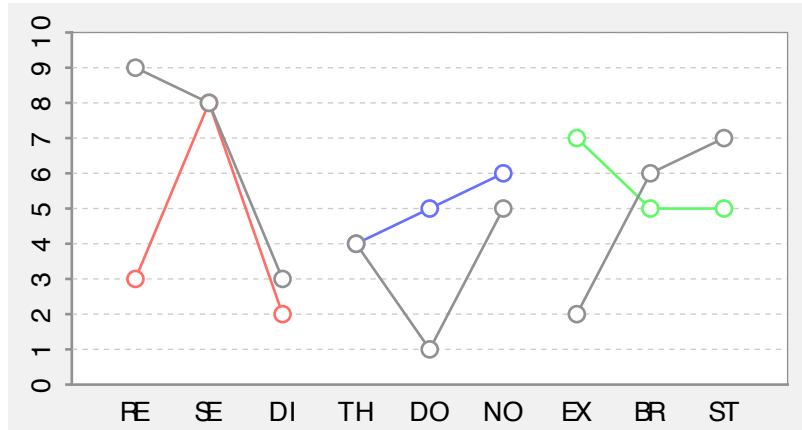


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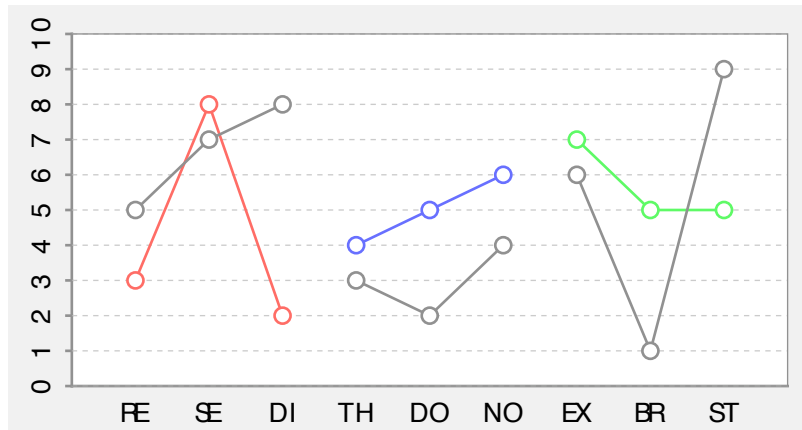
#### Relation Manager

52



#### Operations Leader

50

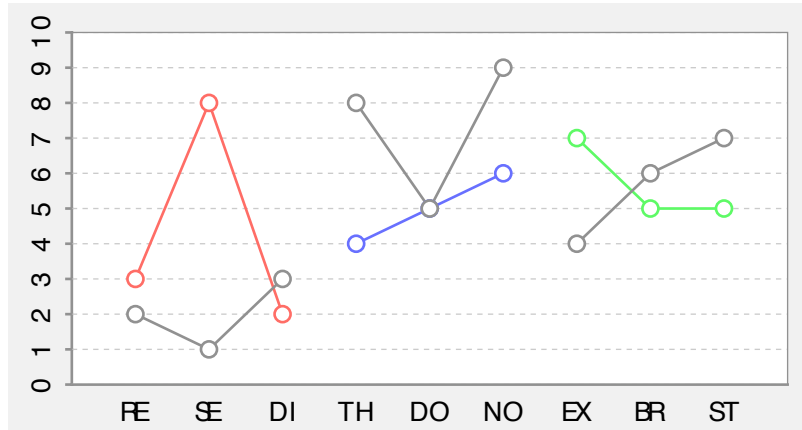


## Top 5 Jobmatchers

### Top 5 Jobmatchers:

work-a-holic

48



## Ranking Securitas UK Competences

<b>Entrepreneurial &amp; Commercial</b>	<b>62</b>	An enterprising attitude, based on the energy to focus on developing commercial initiatives.
<b>Relating &amp; Networking</b>	<b>61</b>	Having the natural impulse to actively maintain and broaden the social circle.
<b>Delivering results</b>	<b>52</b>	The attitude to correctly estimate customer desires and to meet these in a structuralized manner.
<b>Planning</b>	<b>51</b>	The discipline to plan future activities
<b>Deciding &amp; Initiating action</b>	<b>48</b>	The capability to make quick decisions and pro-actively get into action
<b>Working with People</b>	<b>45</b>	Having the ability to constructively guide people towards the desired course.
<b>Leading &amp; Supervising</b>	<b>45</b>	The gift to direct people and the innate reflex to control activities together with the capability to translate the activities to people (also organizing).
<b>Analyzing</b>	<b>43</b>	The ability to think creative, strategic and also socially analytical
<b>Persuading &amp; Influencing</b>	<b>41</b>	The strength to convince both directly and indirectly or persuade people to follow a certain vision or to close a deal.